

Swami Vivekanand Vidyaprasarak Mandal's College of Commerce Bori Ponda Goa
Semester: End Examination, November 2022

Semester: III

Class: S.Y.B. Com

Paper Code and Title: Economics of Resources

No. of Pages: 02

Date: 01st December 2022

Duration: 2 Hours

Max. Marks: 80

- Instructions:**
- 1) All Questions are Compulsory, However Internal choice is available.
 - 2) Answer sub- Questions in Question No.1 and 2 in not more than 100 words.
 - 3) Answer Questions No.3 to Question No.6 in not more than 400 words.
 - 4) Figure to the right indicate full marks for respective questions/ Sub-Question.

- Q1.** Answer any four of the following **16Marks**
- i) What is Market Failure?
 - ii) How Environmental subsidies helps to solve the Environmental Problem.
 - iii) What is Economic Efficiency?
 - iv) What is Human Made Resources?
 - v) Briefly explain the concept Sustainable Development.
 - vi) What is Biotic Resource?
- Q2.** Answer any four of the following **16Marks**
- i) What is Non Renewable Source of Energy?
 - ii) What is Energy Audit? Importance of Energy Audit.
 - iii) Explain the Importance of water.
 - iv) What is Human Resource Development?
 - v) Explain any four Private Benefits of Education.
 - vi) Briefly explain the Benefits of Health Insurance.
- Q3.** A) Explain the Trade-off between Economic Output & Environmental Quality. **12Marks**
- OR
- B) What is Open Access Resource? Explain its Features.
- Q4.** A) Explain the link between Resource Use & Economic Development. **12 Marks**
- OR
- B) What is Resource? Explain the Resources on the Basis of Ownership.

A) Explain any six Causes for Water Scarcity in India.

OR

B) Explain the Criticality of Energy as a Resource.

12 Marks

A) Explain the Link between Education and Economic Growth & Development.

OR

B) Highlight the Determinants of Health.

12 Marks

Swami Vivekanand Vidyaprasarak Mandal's College of Commerce BoriPonda Goa
Semester End Examination, November 2022

Semester: III

Class: S.Y.B. Com

Duration: 2 Hours

Paper Code and Title: GE 4-Training and Development

Max. Marks: 80

No. of Pages: 02

Date: 01/12/2022

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Instructions: 1) Question No.1 - NO.6 is compulsory Question.
2) Figures to the right indicate maximum marks allotted.
3) Provide sufficient margin space in the answer-book for recording marks.
4) Enter the appropriate main & sub-question numbers in the answer-book.
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Q1. Answer the following question in brief. (Any Four)

(4*4=16 Marks)

1. Training v/s Learning
2. Curriculum Standards
3. Kinds of Training
4. Learning Process
5. Individual Analysis
6. Identification of Training and Development Needs

Q2. Answer the following question in brief. (Any Four)

(4*4=16 Marks)

1. Experiential VS Non-Experiential Method of Training
2. Note on Job Rotation and Internship Training
3. Criteria to Evaluate Training Programmes
4. Reasons of Evaluating Training
5. Write note on Pre-post performance Method of Training Evaluation
6. Cost-Benefit Analysis of Training

Q3.1 Explain the objectives of Training.

(12 Marks)

OR

Q3.2 What is Learning Curve? Explain in detail the types of Learning Curve.

Q4.1 Explain various Basic Needs Assessment Techniques. **(12 Marks)**

OR

Q4.2 How to develop Training Material?

Q5.1 What are the various Off the Job Training Methods? Explain in detail. **(12 Marks)**

OR

Q5.2 Explain in detail the Three Stages of Training.

Q6.1 Discuss the steps involved in Training Evaluation. **(12 Marks)**

OR

Q6.2 Elaborate the Trends in Corporate Training and Development.

Swami Vivekanand Vidyaprasarak Mandal's College of Commerce BoriPonda Goa

Semester End Examination, November 2022

Semester: III

Duration: 2 Hours

Class: S.Y.B. Com

Max. Marks: 80

Paper Code and Title: Retail Management (GE 3)

No. of Pages: 02

Date: 29/11/2022

- Instructions:
- 1) All Questions are Compulsory, However Internal choice is available.
 - 2) Answer sub- Questions in Question No.1 and 2 in not more than 100 words.
 - 3) Answer Questions No.3 to Question No.6 in not more than 400 words.
 - 4) Figures to the right indicate full marks for respective questions/ Sub-Question.

Q1. Answer any four of the following

16 Marks

- i) Define Retailing.
- ii) Concept of Multi-Channel Retailing.
- iii) Any four-function performed by retailer.
- iv) Short note on Direct Selling.
- v) Concept of Telemarketing.
- vi) Short note on Automated Vending Machine.

Q2. Answer any four of the following

16 Marks

- i) Short note on Retail Location.
- ii) Short note on Isolated Store.
- iii) Concept of Space Planning.
- iv) Concept of Visual Merchandising.
- v) Short note on Grid Layout.
- vi) Any four objectives of Good Store Design.

Q3. A) Elaborate on factors responsible for growth of retailing.

12 Marks

OR

- B) Explain concept of Retail Life Cycle along with the phases and with the help of diagram.

12 Marks

Q4.

- A). Elaborate on retail format based on Merchandise Offered.

12 Marks

OR

- B) Explain retail format base on Ownership of Retail Outlet.

12 Marks

Q5.

- A) Explain the various steps involve in selection of Retail Location.

12 Marks

OR

- B) Elaborate on different types of Retail Location.

12 Marks

Q6

- A) What is Employee Theft? Explain the measure to reduce Employee Theft.

12 Marks

OR

- B) Elaborate on Shoplift and measure to reduce Shoplifting.

12 Marks

Semester End Examination, November 2022

Semester: III

Class : S.Y.BCOM

Paper Code and Title: Business Statistics I (GE 3)

No. of Pages: 06

Date: 29/11/2022

Duration: 2 hours

Max. Marks: 80

Instructions:

1. Paper contains ^{five} main questions.
2. All questions are compulsory however internal choices are available.
3. Figures to the right indicates maximum marks.
4. Use of non-programmable and non-scientific calculator is allowed.

Q 1) Attempt the following.

- a. Write any three limitations of Statistics. (3)
- b. Explain sub-divided bar diagram and draw a sub-divided bar diagram for the following data. (6)

Items	Food	Clothing	Rent	Education	Others
Family A	180	90	110	150	60
Family B	210	110	190	200	90

- c. Prepare a frequency distribution table by taking the class interval as 35-40, 40-45 ...etc. Also find less than, greater than and relative frequency for the following data. (7)

45, 38.6, 58.7, 39.6, 55, 51.6, 50.4, 46, 49.9, 48.9, 40.4, 59.9, 40.2, 35.6, 40, 56.4, 56.6, 53.1, 45.4, 35.8, 52.3, 51.9, 54.3, 48.7, 40.8

OR

Q 1) Attempt the following.

- i. Explain any two methods of collecting the data. (3)
- ii. Explain frequency polygon and draw a frequency polygon for the following data. (6)

Class interval(C.I.)	0-10	10-20	20-30	30-40	40-50	50-60
Frequency(f)	6.8	9.2	16	21.3	19.1	17

- iii. The following table gives the distribution of marks of 100 students of a class. Prepare a cumulative frequency table of less than type and answer the questions given below. (7)

Marks	0-10	10-20	20-30	30-40	40-50
No. of students	19	22	14	25	20

- 1) How many students have scored less than 40 marks?
- 2) How many students have got at least 30 marks?
- 3) If the maximum marks of passing is 20, then how many students have failed in the examination?
- 4) How many students have got marks between 10 to 40?

Q 2) Attempt the following.

- a.
 - 1) Define quartile with formula. (3)
 - 2) Which quartile is equal to median?
- b. In a health club there are 62 Men, 45 Women and 21 Children. It was observed that mean weight of Men, Women and Children were 65kg, 58kg and 28kg respectively. Find combine mean weight of all the members. (6)
- c. Find Arithmetic mean and Mode for the following data. (7)

Class interval (C.I.)	10-20	20-30	30-40	40-50	50-60
Frequency (f)	3	17	12	11	7

Q II) Attempt the following.

- i. State the relationship between Mean, Mode and Median and find Mode if Median = 28.3 and Mean = 29. (3)
- ii. Find Median and Arithmetic mean for the following data. (6)

Marks	20	30	40	50	60	70
No. of students	8	12	20	10	6	4

- iii. Find D_2 and P_{90} for the following data. (7)

Marks	10-20	20-30	30-40	40-50	50-60	60-70
No. of students	12	15	25	10	6	2

Q 3) Attempt the following.

- a. 1) Define Range and Coefficient of range. (3)
- 2) Calculate the lowest value of the observation if the highest value of the observation is 40 and the coefficient of the range is 0.1.
- b. Calculate Quartile deviation for the following data. (6)

Class interval(C.I.)	0-15	15-30	30-45	45-60	60-75	75-90
Frequency(f)	2	26	30	45	20	17

- c. Find Karl Pearson's coefficient of Skewness for the data given below. (7)

x	10	20	30	40	50
f	5	10	15	9	11

OR

Q III) Attempt the following.

- i. 1) Define Skewness and Kurtosis. (3)
- 2) If $\sum fx^2 = 3640$, $\bar{x} = 8$ and $\sum f = 50$. Find Standard deviation
- ii. Calculate Mean deviation about the Mode and the coefficient of mean deviation for the following data. (6)

Class interval C.I.	2-4	4-6	6-8	8-10	10-12	12-14
F	20	28	29	39	27	6

iii. Find Bowley's coefficient of Skewness for the data given below. (7)

Class interval(C.I.)	0-10	10-20	20-30	30-40	40-50	50-60
Frequency(f)	6	8	14	12	7	3

Q 4) Attempt the following.

a. 1) Define Index number. (3)

2) State any two uses of Index number.

b. Define Inflation, Deflation and Real Income. And also calculate Real income for the following data and determine in which year the purchasing power was maximum. (6)

Years	2012	2013	2014	2015	2016	2017	2018	2019
Cost of living index number	160	180	190	200	220	230	250	260
Income	2000	2400	2600	2900	3200	3300	3700	3900

c. Construct Fisher's index number (F_p) for the following data. (7)

Commodity	Price		Quantity	
	2009	2013	2009	2013
A	70	90	1	10
B	30	45	5	12
C	20	25	3	15
D	50	60	2	9

OR

Q IV) Attempt the following.

i. 1) Define cost of living index number. (3)

2) Explain 2 methods of cost of living index number.

- ii. Define chain base and fixed base index number. And find chain base and fixed base for the year 2011 for the following data. (6)

Year	2008	2009	2010	2011	2012	2013	2014
Price	45	67	78	90	95	102	120

- iii. Calculate simple aggregate, weighted aggregate and weighted average for the following data. (7)

Commodity	Price		Weight
	P ₀	P ₁	W
A	370	490	10
B	213	750	9
C	109	800	8
D	88	650	7

Q 5) Attempt the following.

- a. Explain 1) Secular trend with example. (3)
 2) Irregular trend with example.
- b. Calculate 3 yearly moving average for determining the trend for the following data. (6)

Year	2011	2012	2013	2014	2015	2016
Sales	34	38	39	42	45	47

- c. Fit the trend by 4 yearly centered moving average for the data given below. (7)

Year	2010	2011	2012	2013	2014	2015	2016	2017
Product	30	33	28	35	38	40	44	46

OR

Q V) Attempt the following.

- i. 1) What is Time series? (3)
 2) Explain the working rule of 3 yearly moving average.

- ii. Draw a trend line by the method of semi average for the following data. (6)

Year	2011	2012	2013	2014	2015	2016	2017
Exports of dry fruits	20	24	22	30	28	32	30

- iii. Fit a linear trend equation by a least square method for the following data and estimate the trend value for the year 2008. (7)

Year	2001	2002	2003	2004	2005	2006	2007
Sales	9	12	12	11	15	18	20

.....THE END.....

Swami Vivekanand Vidyaprasarak Mandal's College of Commerce Bori Ponda Goa
Semester End Examination, November 2022

Semester: III

Class: S.Y.B. Com

Duration: 2 Hours

Paper Code and Title: SEC 1 New Venture Planning

Max. Marks: 80

No. of Pages: 02

Date: 26/11/2022

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Instructions: 1) Question No.1 - NO.6 is compulsory Question.

2) Figures to the right indicate maximum marks allotted.

3) Provide sufficient margin space in the answer-book for recording marks.

4) Enter the appropriate main & sub-question numbers in the answer-book.
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Q1. Answer the following question in brief. (Any Four)

(4*4=16 Marks)

1. Role of Creative Thinking
2. Advantages of buying a business
3. How to identify opportunities?
4. Merits of Sole Proprietorship
5. Requirement for filing Copyright
6. Types of IPR

Q2. Answer the following question in brief. (Any Four)

(4*4=16 Marks)

1. Angel Investor
2. Financing stages in Venture Capital
3. Pricing Decision
4. Note on Executive Summary
5. Concept of Business Plan
6. Market Research

Q3.1 What are the Sources of generation of new ideas?

(12 Marks)

OR

Q3.2 Explain the techniques for generation of new ideas.

Q4.1 What is Partnership? Explain its merits and demerits.

(12 Marks)

OR

Q4.2 What is the procedure for filing of Trademark?

Q5.1 What is Venture Capital? What are the criteria used by Venture Capitalist to evaluate new venture?

(12 Marks)

OR

Q5.2 What are the alternate sources of financing in India?

Q6.1 Highlight the Do's and Don'ts of Business Plan

(12 Marks)

OR

Q6.2 Explain the Marketing Analysis in Business Plan

Swami Vivekanand Vidyaprasarak Mandal's College of Commerce Bori Ponda Goa
Semester End Examination,
(Conducted on Behalf of Goa University)

Semester: III

Class: S.Y.B. Com

Paper Code and Title: BUSINESS LAW SEC-I

No. of Pages: 01

Date: 26/11/2022

Duration: 2 Hours

Max. Marks: 60

- Instructions:**
- 1) All Questions are Compulsory, However Internal choice is available.
 - 2) Answer sub- Questions in Question No.1 and 2 in not more than 100 words.
 - 3) Answer Questions No.3 to Question No.5 in not more than 400 words.
 - 4) Figure to the right indicate full marks for respective questions/ Sub-Question.

- Q1.** Answer ANY THREE of the following: **12 Marks**
- a Offer/Proposal.
 - b Arbitration.
 - c Conduct of Arbitral Proceeding.
 - d Arbitration Agreement.
 - e Void Agreements.
- Q2.** Answer ANY THREE of the following: **12 Marks**
- a Warranties.
 - b Discharge of Contract.
 - c Endorsement.
 - d Explain essential elements of Contract of Sale.
 - e Write difference between Arbitration and Conciliation.
- Q3.** Answer ANY ONE of the following. **12 Marks**
- a Define Contract and explain essential elements of a valid Contract
 - b Explain legality of object and Consideration.
- Q4.** Answer ANY ONE of the following. **12 Marks**
- a Define Bill of Exchange and Explain essentials of Bill of Exchange.
 - b Define and Explain types of Negotiable instruments.
- Q5** Answer ANY ONE of the following.
- a Explain rights of Unpaid Seller against Buyers and Goods.
 - b Explain the procedure to be followed in settling the dispute by Conciliation.

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Swami Vivekanand Vidyaprasarak Mandal's College of Commerce Bori Ponda Goa
Semester End Examination, November 2022

Semester: III

Class: S.Y.B. Com

Paper Code and Title: Fundamental Cost Accounting (CC 10)

No. of Pages: 4

Date: 21 November 2022

Duration: 2 Hours

Max. Marks: 80

- Instructions:**
- 1) Question No. 1 is Compulsory.
 - 2) Answer any three from Q.No.2 to Q.No.6.
 - 3) Each Question carries 20 Marks.
 - 4) Figure to the right indicates maximum marks.
 - 5) Mention working notes required whenever necessary.

Q1. Lenskart Limited provides following information on 31st March 2022. **20 Marks**
 Company produces 3,000 units per year. Prepare Cost Sheet and Show Cost Per Unit.

Particulars	Amount (Rs)
Direct Wages	30,000
Purchase of Raw Material	1,70,000
Opening stock of Raw Material	1,10,000
Closing Stock of Raw Material	40,000
Office Rent	7,500
Salary to Office Accountant	7,000
Audit Fees	3,500
Factory Repairs	5,500
Advertisement	3,000
Opening stock of Finished Goods	11,000
Closing stock of Finished Goods	19,000
Sales	4,75,000
Printing and Stationary	3,000
Postage and Telegram	8,000
Opening stock of work in progress	5,000
Closing stock of work in progress	17,000
Indirect Wages	13,000
Factory Rent	17,500
Carriage on Purchases	10,000
Direct Expense	20,000
Salary to Factory Foreman	5,000
Godawn Rent	4,000
Depreciation on Factory Plant	12,000
Delivery van expenses	1,500
Depreciation on Office Equipment	2,500

Electricity, Power, Gas, Heating	10,000
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Q2. A. Adani port Ltd Provides following information in respect of 10 Marks

Process A

Material Cost - 2,000 at Rs. 6 per kg

Labour Cost - Rs. 10,000

Direct Expenses - Rs. 2,000

Indirect Expenses allotted to Process A is - Rs. 2,000

Normal Wastage is 10% of input Unit

Prepare Process A when

- Scrap Value of Normal Loss is NIL
- Scrap arising out of Normal Sale at Rs. 2 Per unit

B. Explain various ways of Classification of Costs.

10 Marks

Q3.

Vedanta Ltd undertook a contract of construction of building for Rs 10,00,000. The details of 2 years March 2020 and 2021 are as follows

20 Marks

Particular	Amount (2020)	Amount (2021)
Materials used	3,00,000	84,000
Wages	2,30,000	1,05,000
Outstanding wages	-	15,000
Direct expense	22,000	10,000
Indirect expense	6,000	1,400
Outstanding indirect expense	-	600
Work certified	7,50,000	10,00,000
Work uncertified	8,000	-
Material at site (closing Bal)	5,000	7,000
Plant issue at site (opening Bal)	14,000	2,000
Cash received from Contractee	6,00,000	10,00,000

Value of plant at site at the end of 2020 is 7,000 and for 2021 is Rs. 5,000

You are required to Prepare Contract Account for the year ending 2020 and 2021.

Q4.

Royal Food Ltd Makes specialized food that passes through Process A B C 20 Marks

Particulars	Process A	Process B	Process C
Material cost	8,000	7,000	5,000
Labor cost	15,000	8,000	7,000

Direct expense	4,500	2,400	2,100
Production overhead	6,000	6,000	6,000

The company issued 5000 units at Rs 60 each at Process A
Additional Data is as follows

Process	Output	Normal loss	Scrap
A	4,800	6%	Rs 5
B	4,500	10%	Rs 6
C	4,200	14%	Rs 8

Prepare process A, B and C account.

- Q5. A DBL undertook 3 contracts as on 01/04/2020, 01/10/2020 and 01/01/2021. Their position is as follows **15 Marks**

Particulars	Contract I	Contract II	Contract III
Contract Price	40,00,000	1,35,000	1,50,000
Material at site	72,000	29,000	10,000
Wages	1,10,000	56,200	7,000
General Expense	4,000	1,400	500
Plant issued at site	20,000	8,000	6,000
Material left at site	4,000	2,000	1,000
Outstanding wages	3,400	1,800	800
Outstanding general expense	600	200	100
Work certified	2,00,000	80,000	18,000
Work uncertified	6,000	4,000	1,050
Cash received	1,50,000	60,000	13,500

Plant was installed at site on respective dates of contract and were depreciated at 10% P.A. from date of installation till 31/03/2021.

Prepare contract A/c jointly for all 3 contracts

- B Write a short note on contract costing

05 Marks

Q6.

Answer the following (Any Four)

20 Marks

- a.** Distinguish between Cost Accounting and Financial Accounting.
- b.** Explain the Concept and Features of Process Costing.
- c.** Write a Short note on Normal Loss.
- d.** Explain the importance of Cost Accounting.
- e.** Write a short note on Scrap.
- f.** Explain in brief the procedure involved in Process Costing.

Swami Vivekanand Vidyaprasarak Mandal's College of Commerce Bori Ponda Goa
Semester End Examination, April 2023

Semester: III

Class: S.Y.B. Com

Paper Code and Title: CC 9 - Business Finance

No. of Pages: 02

Date: 19-04-2023

Duration: 2 Hours

Max. Marks: 80

- Instructions:**
- 1) All Questions are Compulsory, However Internal choice is available.
 - 2) Answer sub- Questions in Question No.1 and 2 in not more than 100 words.
 - 3) Answer Questions No.3 to Question No.6 in not more than 400 words.
 - 4) Figure to the right indicate full marks for respective questions/ Sub-Question.

- Q1.** Answer any four of the following **16 Marks**
- i) Types of financial needs of a business unit
 - ii) Essential features of good business plan (any four)
 - iii) Principles of business finance
 - iv) Benefits of adequate Working capital
 - v) Write short note on ploughing back of profit
 - vi) Advantages of fixed capital (any four)
- Q2.** Answer any four of the following **16 Marks**
- i) Components of Capitalization
 - ii) Effects of under capitalization on society (any four)
 - iii) Limitations of earnings theory of capitalization
 - iv) Concept of capital gearing
 - v) Advantages of capital gearing (any four)
 - vi) Trading on thick equity
- Q3.** A) Explain meaning and objectives of Capital plan. **12 Marks**

OR

- B) Discuss meaning, definition and objectives of financial planning.

- Q4.** A) Discuss various types classification of capital. **12 Marks**

OR

- B) Explain concept of circular flow of working capital along with diagram.

Q5.

A) Discuss cost theory of capitalization along with its merits and demerits.

12 Marks

OR

B) Discuss measures to remove over capitalization.

Q6

A) Discuss features of good capital structure in detail.

12 Marks

OR

B) Discuss in detail types of trading on equity.

Swami Vivekanand Vidyaprasarak Mandal's College of Commerce Bori Ponda Goa
Semester End Examination, November 2022

Semester: III

Class: S.Y.B. Com

Paper Code and Title: CC 9 – Business Finance

No. of Pages: 02

Date: 19 - 11 - 2022

Duration: 2 Hours

Max. Marks: 80

- Instructions:**
- 1) All Questions are Compulsory, However Internal choice is available.
 - 2) Answer sub- Questions in Question No.1 and 2 in not more than 100 words.
 - 3) Answer Questions No.3 to Question No.6 in not more than 400 words.
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- Q1.** Answer any four of the following **16 Marks**
- i) Types of financial needs of a business unit
 - ii) Essential features of good business plan (any four)
 - iii) Principles of business finance
 - iv) Benefits of adequate Working capital
 - v) Write short note on ploughing back of profit
 - vi) Advantages of fixed capital (any four)

- Q2.** Answer any four of the following **16 Marks**
- i) Components of Capitalization
 - ii) Effects of under capitalization on society (any four)
 - iii) Limitations of earnings theory of capitalization
 - iv) Concept of capital gearing
 - v) Advantages of capital gearing (any four)
 - vi) Trading on thick equity

- Q3.** A) Explain meaning and objectives of Capital plan. **12 Marks**

OR

- B) Discuss meaning, definition and objectives of financial planning.

- Q4.** A) Discuss various types classification of capital. **12 Marks**

OR

- B) Explain concept of circular flow of working capital along with diagram.

Q5. A) Discuss cost theory of capitalization along with its merits and demerits. **12 Marks**

OR

B) Discuss measures to remove over capitalization.

Q6 A) Discuss features of good capital structure in detail. **12 Marks**

OR

B) Discuss in detail types of trading on equity.
